

# ► TODD GUBLER, G REAL ESTATE



Todd Gubler and a few of his many satisfied clients enjoy pizza at Firebird Pizza in Pleasant Grove.

**T**odd Gubler, broker-owner at G Real Estate asks himself regularly: "Why would anyone want to use me as a REALTOR?" This question helps him assess if he is providing clients the best experience possible.

Since starting in real estate, Todd has out-performed the market, selling homes in less time and for more money than the competition. Todd always ranks as a top producer among his peers.

"It is not only Todd's MBA, years of work experience, and negotiations and marketing skills that set him apart but also his character, integrity and genuine concern for his clients' best interest," says Jenifer Muse, Todd's licensed Realtor assistant.

Unlike other real estate agents who often display awards and trophies surrounding such success, Todd doesn't.

"My work is not about what I've accomplished in the past. I focus on my clients and taking care of their needs now," he says.

For Todd, success isn't a secret formula. It's about doing what needs to be done.

"I return phone calls quickly," he says. "I listen to my clients and try to exceed their expectations. I help clients assess every opportunity to make the best decision possible. I treat people the way I want to be treated."

This approach is appreciated by clients like Nate and Emily Noorlander.

"Todd Gubler was prompt, trustworthy, accessible, forthright and patient," the couple says. "We are extremely satisfied with the results of our experience."

Leaving a successful career as a health care executive, Todd started in real estate 10 years ago and was promptly awarded the "Rookie of the Year" by setting a \$25 million sales record that still stands.

Contrary to typical practice, Todd did not initially look to his friends and colleagues. He started by knocking on doors and calling random phone book numbers to prove his competency.

Friends, colleagues and others now seek him out. Todd stands apart in his level of service, attentiveness to clients best interests and real estate acumen.

## Todd's clients tell it best

*"Best agent I have ever encountered or had the pleasure to work with."*

**Jimmy & Kimberly Page, residential**

*"Todd was phenomenal. He knew all the ins and outs of every aspect of building a home. Having his expertise was priceless. Second home we've purchased and it was a million times better this time around. We couldn't have been more pleased."*

**Matt & Mary Clark, new construction**

*"We have dealt with Realtors in years past who didn't seem to bring value to our real estate transactions. That is not the case with Todd Gubler. He works hard, digs deep, is thorough, negotiates fairly and accomplishes things that other agents don't. He is trustworthy and has complete integrity. We have used Todd twice to help us acquire some significant properties, and he brings so much value that we're now reluctant to go through any real estate transactions without his help and expertise."*

**Targhee Management, commercial**



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